

Accelerated Staff Work™



Accelerated Staff Work eliminates half-baked ideas, projects and proposals so team members are given the freedom to create and present their very best work. The result? Leaders no longer waste time reviewing and fixing sub-par work, and are freed to focus their time on income-generating activities.



What it is

CEOs and executives often receive haphazardly-generated ideas, and are forced to sort through them, fix them or complete them. Team members become frustrated when their work is continually fixed and critiqued. Critical time is wasted on development, when leaders should be focusing their time on decision-making, income generation and issue resolutions.



What it does

- Team members do their work to near completion
- Leaders can simply say “yes,” and a project or proposal is put into action
- Saves considerable time by asking people to think through their tasks in detail



Who needs it?

- CEOs and decision makers will give approval without polishing, fixing or organizing
- Leaders can expect to receive their team’s best work the first time around

- Triple the time spent achieving clarity, and your decision-making time can increase by 90%
- Empower your staff to present signature-ready work. All you do is say “Yes.”
- All the consequences, the costs and the people involved are thoroughly accounted for

“Every time I’ve used Compression Planning, it’s been a huge time-saver for the participants. I’d say absolutely 75% savings in time.”

Jay Duffy
Director, Executive Development & Leadership
Bayer Corporation

“I’ve had the hardest core, most unbelieving people come into this process and think they’re just going to come and sit there. But before it’s over, everybody gets involved. It’s an infectious kind of thing. It really is fun!”

Sula Hurley
Director of Planning and Grants
Greenville Technical College

To learn more about ASW, visit mcnellisco.com, or call 1-800-569-6015.